



## ***Press Release***

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### **For Immediate Release**

## **Intercim and Pertinence announce business merger.**

EAGAN, Minn. June 20, 2007--Intercim, Inc. announced today that it has signed a definitive agreement to merge with Pertinence S.A., of Paris, France and Boston. The combined company, Intercim, LLC, will offer the industry's most complete enterprise execution solution comprising Intercim's manufacturing execution software (MES) and Pertinence's state-of-the-industry manufacturing intelligence capabilities.

"This business merger truly emanates from Intercim's and Pertinence's greatest strengths: our mutual focus on customer success," said Intercim President and CEO, John Todd. "The uniqueness of Pertinence's causal and proactive analysis solution added to Intercim's current suite of process planning, MES, emergent process and quality management capabilities fills a vital need for manufacturers of advanced products."

Todd added that culturally, the two companies are more alike than not. "We share the same commitment to customer satisfaction, to product innovation and to continuous improvement," he said. "These common values will serve our customers well." Intercim, LLC will bring more than three decades of technology, quality and complex manufacturing experience to customers worldwide.

Joining forces significantly enhances both companies' market and product positions. In addition to broadening Intercim's and Pertinence's global presence, Intercim, LLC will offer a unique set of capabilities to manufacturing customers where time and yield are critical: aerospace & defense, semiconductor, automotive and life sciences. "The combined product will provide a bridge between design, fabrication and assembly of 21<sup>st</sup> century materials and components," said Todd.

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The combined company will serve European customers from a new division, Intercim Europe, led by former Pertinence CEO, Amelie Faure. "The increases in IT budget allocations for manufacturing systems make this the ideal moment for a global leader to emerge," said Faure. "This leader will have to execute deployments for customers in different industries and on different continents, while maintaining unmatched levels of ease of use, quality and return on investment. Intercim is that leader."

Partners like Microsoft are also voicing their support. "Intercim and Pertinence solutions, which are based on Microsoft's .NET architecture, are in production today helping to build the world's most advanced aircraft," said Francois Richard, Director, Discrete Manufacturing Industry for Microsoft. "This is a very logical move that should really bring value to the companies' existing and future customers. I am convinced the industry will welcome this new approach to manufacturing intelligence," he said. Richard also noted that Pertinence participated in IDEAS; a Microsoft program that promotes innovation within France's software industry.

Adding the Pertinence solution to Intercim's suite of products also enhances the company's CAA Partnership with Dassault Systèmes," said Faure. "Intercim will support Dassault's PLM vision by actually closing the loop between virtual design and real-world manufacturing," she said.

Intercim headquarters will remain in suburban St. Paul, Minn. while Intercim's European office will be located in Paris. The company announced there would be no layoffs expected as a result of the business merger.

Terms of the deal were not disclosed. The business merger is subject to various closing conditions and is expected to close in the third quarter of 2007.

### **About Intercim**

As a leader in the development and application of process execution systems, Intercim has an extensive track record of helping discrete manufacturers eliminate non value-added activities and ensure real-time control and management of critical processes. With nearly 25 years'

experience in process engineering, software development and Aerospace and Defense manufacturing, Intercim is uniquely positioned to assist component fabricators, avionics, sub- and large-scale assembly and procedural test and control customers. *Velocity by Intercim*<sup>®</sup> is a commercial off-the-shelf solution used to meet regulatory requirements, harness Lean principles, manage quality processes and bridge process execution between design and production for a closed-loop product lifecycle management system. For more information, visit [www.intercim.com](http://www.intercim.com)

### **About Pertinence**

Pertinence is a global leader in Enterprise Manufacturing Intelligence software, enabling real-time causal and predictive analytics, extraction and sharing of best manufacturing practices. Pertinence develops software dedicated to optimizing industrial processes and complex systems. Through innovative, leading-edge data analysis technology, Pertinence empowers manufacturing engineers, production support, shop floor operators and quality professionals to achieve the highest quality and performance in their existing processes. Additionally the suite reduces time-to-rate for product launch and continuously monitors the health of the process. Pertinence, a Microsoft (NASDAQ: MSFT) Certified Partner, is located in Europe and the United States, and its customers include industry leaders from the Pharma-Biotech, Aerospace and Defense and Industrial Products sectors. Pertinence is an SAP “Powered By Net Weaver” partner and provides its “Business Package for Enterprise Manufacturing Intelligence by Pertinence” to SAP users. Please visit [www.pertinence.com](http://www.pertinence.com) for more information.

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